

CBSA Financial Data			
Budget (Targeted) Revenue and Expense			
Revenue – Budgeted	July	August	September
IT Services	\$335,000.00	\$335,000.00	\$335,000.00
Financial Services	\$450,000.00	\$450,000.00	\$450,000.00
Business Services	\$660,000.00	\$660,000.00	\$660,000.00
HR Services	\$280,000.00	\$280,000.00	\$280,000.00
Training services	\$50,000.00	\$50,000.00	\$50,000.00
Costs of Goods Sold			
Purchases	\$10,000.00	\$10,000.00	\$10,000.00
Expenses – Budgeted			
Office Lease	\$33,333.33	\$33,333.33	\$33,333.33
Travel Expenses	\$35,000.00	\$35,000.00	\$35,000.00
Insurance	\$5,250.00	\$5,250.00	\$5,250.00
Wages and Salaries	\$920,000.00	\$920,000.00	\$920,000.00
Running Expenses	\$2,300.00	\$2,300.00	\$2,300.00
Utilities	\$2,800.00	\$2,800.00	\$2,800.00

CBSA Financial Data**Actual Revenue and Expense**

Revenue – Actual	July	August	September
IT Services	\$240,000.00	\$400,000.00	\$335,000.00
Financial Services	\$740,000.00	\$447,800.00	\$138,000.00
Business Services	\$773,000.00	\$632,050.00	\$570,500.00
HR Services	\$280,000.00	\$289,000.00	\$284,000.00
Training services	\$21,000.00	\$60,000.00	\$42,000.00
Total Revenue			
Costs of Goods Sold			
Purchases	\$10,001.22	\$8,932.44	\$9,466.34
Total Costs of Goods Sold			
Expenses – Actual			
Office Lease	\$33,333.34	\$33,333.33	\$33,333.33
Travel Expenses	\$35,850.00	\$20,000.00	\$51,700.00
Insurance	\$4,000.00	\$5,000.00	\$6,750.00
Wages and Salaries	\$810,000.00	\$915,000.00	\$1,050,500.00
Running Expenses	\$2,200.00	\$2,200.00	\$2,350.00
Utilities	\$2,800.00	\$2,800.00	\$2,800.00
Total Expenses			
Net Position			
Income	\$2,054,000.00	\$1,828,850.00	\$1,369,500.00
Cost of Goods Sold	\$10,001.22	\$8,932.44	\$9,466.34
Gross profit			
Expenses	\$888,183.34	\$978,333.33	\$1,147,433.33
Other revenue	\$0	\$0	\$0
Other expenses	\$0	\$0	\$0
Net Position			