

**Freshwater Pty Ltd**  
**Profit & Loss Statement**  
July 2019 To June 2020

<b>Income</b>			
<b>Sales Income</b>			
Sales - Spring Water	\$127,578.52		
Sales - Carbonated Water	\$6,173.26		
Sales - Water Cooler	\$38,702.81		
Sales - Crock	\$5,709.10		
Sales - Stands	\$1,334.54		
Sales - Other Equip	\$9,492.73	\$179,498.23	
<b>Service Income</b>			
Service - Coolers	\$1,628.90		
Service - Other Income	\$1,890.44	\$3,519.34	
<b>Time Billing Income</b>			
Travelling Time		\$312.94	
<b>Total Income</b>			\$183,330.51
<b>Cost Of Sales (COGS)</b>			
Purchases		\$5,690.50	
Equipment		\$31,274.64	
<b>Total Cost Of Sales</b>			\$36,965.14
<b>Gross Profit</b>			\$146,365.37
<b>Expenses</b>			
<b>General &amp; Admin Expenses</b>			
Accounting Fees	\$995.37		
Advertising	\$10,171.18		
Bad Debts	\$1,530.00		
Bank Charges	\$115.17		
Depreciation	\$100.00		
Office Supplies	\$1,479.64		
Subscriptions	\$287.25		
<b>Total General &amp; Admin Expenses</b>		\$14,678.61	
<b>Operating Expenses</b>			
Car Expenses	\$2,827.74		
Cleaning	\$135.01		
Electricity	\$2,102.16		
Insurance	\$815.90		
Office Rental	\$8,031.87		
Other Operating Expenses	\$100.00		
Photocopy	\$154.54		
Postage	\$7.50		
Printing	\$896.81		
Telephone	\$1,663.62		
<b>Total Operating Expenses</b>		\$16,735.15	
<b>Payroll Expenses</b>			
Superannuation	\$6,309.38		

Wages & Salaries	\$70,104.15		
<b>Total Payroll Expenses</b>		\$76,413.53	
<b>Total Expenses</b>			\$107,827.29
<b>Operating Profit</b>			\$38,538.08
<b>Other Income</b>			
Interest Income		\$26.80	
Miscellaneous Income		\$62,021.61	
<b>Total Other Income</b>			\$62,048.41
<b>Other Expenses</b>			
Private Use		\$146.00	
<b>Total Other Expenses</b>			\$146.00
<b>Net Profit/(Loss)</b>			<b>\$100,440.49</b>